## **JOY MARINOFF**

Sunny Isles, FL 33160 • (786) 213-9122 • joymarinoff@gmail.com • www.joymarinoff.com

## **EXPERIENCE**

Freelancer Miami, FL

Graphic Designer

July 2022-Present

- Produced eye-catching graphics for social media using Photoshop, Illustrator, and InDesign, creating compelling visuals that elevated brand identity
- Successfully boosted sales and enhanced customer engagement by delivering impactful email campaigns tailored to client needs
- Led the redesign of a luxury fashion brand's digital presence, improving user experience and increasing customer loyalty
- Showcased artwork at Spectrum Miami during Art Basel to an audience of over 35,000 visitors, achieving a 50% sales rate

**Devon Windsor, LLC** Miami, FL

Production, Marketing and Technical Designer

August 2020-July 2022

- Hired as the first employee and played a pivotal role in the company's significant growth by leading production, marketing, graphic design, social media, and product design
- · Designed multiple best-selling products, including the Faye Full-Piece bathing suit, which sold out twice
- Leveraged my skills as an artist to craft and enhance all graphic design, digital assets, and overall branding, driving substantial increases in online traffic and sales
- Implemented innovative content, marketing and social media strategies to align with business goals while generating engaging content daily resulting in a 3x increase in follower growth to over to 110K followers
- Measured all incoming samples and recorded comments to ensure specs, corrections, and quality align with the brand's standards and are clearly communicated to vendors
- Managed and coordinated photoshoot logistics and production within budget

Romeo & Juliet Couture Miami, FL

Director of Design and Product Development

November 2019-February 2020

- · Oversaw all prototypes to certify each style is interpreted and manufactured to the correct standard
- Collaborated with CEO to select themes, create new concepts, and make edits to the line
- Initiated new factories and production partners in China, Italy, and Brazil
- Formed CADs for development packages

FRAME Los Angeles, CA

Product Development Intern

June 2019-September 2019

- Communicated daily with vendors to facilitate transactions, negotiate costs and ensure timely delivery
- Sourced fabric and trims from concept to production
- Acted as a liaison between design and production teams to guarantee quality and brand integrity

Design Intern March 2019-June 2019

- Coordinated with the Concept Director in developing FRAME's pre-spring 2020 concept book using InDesign and Photoshop
- Created and edited CADs, Tech-Packs, BOMs, and line sheets
- Selected print, color, and fabric direction for upcoming seasons

## **EDUCATION**

The Pennsylvania State University, College of Arts and Architecture

State College, PA

Bachelor of Arts in Integrative Arts with minor in Entrepreneurship and Innovation

June 2018

## **SKILLS**

**Skills:** Adobe Photoshop, Adobe Illustrator, Adobe InDesign, Shopify, Klaviyo, Curalate, Spec Measurements, Zonos, Attentive, Graphic Design, Email Marketing, Social Media Marketing